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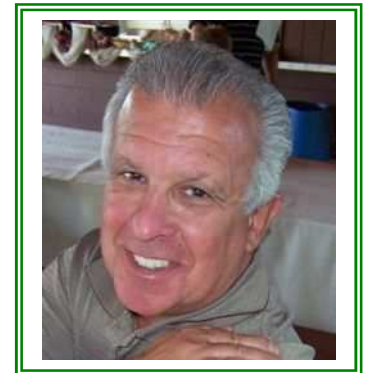
# The Scoop!

August, 2012

## Job Well Done!

It is with mixed feelings that we announce Barry Burgio's retirement from his position as the Business Development Representative for our Lehigh Valley Branch. Although we are very happy for Barry as he enters this next exciting chapter of his life, we are also extremely sad because we will miss him terribly. After 41 successful years in both the insurance claims and the restoration industry, Barry's last day will be August 17, 2012.

Throughout the industry, Barry is well known for his personal touch and highly respected for his professional insight and knowledge. Truly a gentleman, he would shake your hand, make you a promise, and always deliver! Our President, Jim Mellon, stated it best... "Over the years, Barry has profoundly impacted every branch of our company, both in sales and spirit. All of us greatly appreciate Barry's unwavering dedication, hard work and support throughout the various changes, growth and milestones we have experienced. Please join us in congratulating Barry on his retirement and wishing him the best of everything."



Typically a man of few words, Barry summed it all up... "I am fortunate to have chosen a career that I have really enjoyed and allowed me to make so many good friends. I certainly will miss the day-to-day interaction with co-workers and clients; however, I am looking forward to spending more time with my wife Kathy, my children Pamela and Anthony and my two wonderful grandchildren, Giavanna and Anthony."



To assure that our excellent client service will continue after Barry's departure, we are happy to say that Dave Manley will assume Barry's current business development responsibilities in the Lehigh Valley area. Dave has been intricately involved in our Business Development and Marketing efforts since 2003 and has teamed up with Barry over the past several weeks to ensure a seamless transition. We are positive that our clients will continue to receive the high level of service and attention. Please feel free to contact Dave on his cell phone, (610) 721-4043, or through the main number of the Lehigh Valley office (610) 837-8860. To further ensure the level of responsiveness that you have come to expect from us over the years, Barry will also continue to be available via his company cell phone number (610) 457-7897.

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